MAY 07, 2013

PRESENTED BY
J. Wayne Vest, County Manager

#### **Budget Team Members**

| Name | Position | /Title |
|------|----------|--------|
|      |          |        |

Nick Picerno Chairman, Moore County Board of Commissioners

Randy Saunders Commissioner, Moore County Board of Commissioners

Wayne Vest County Manager

Tami Golden Internal Auditor

Denise Brook Human Resources Director

Carrie Neal Chief Finance Officer

Eli Arroyo Admin Officer II

Laura Williams Clerk to the Board

Ken Larking Former Assistant County Manager

### **Guiding Principles:**

- Maintain Current Tax Rates: The recommended budget maintains the County General Tax Rate at .465 per \$100 of valuation, the Advanced Life Support Rate at .02 per \$100 of valuation, and proposes no rate changes for the various fire districts.
- Fund necessary capital expenditures using the Capital Reserve Fund: There are two primary Capital Reserve Funds which are Capital Reserve for Projects and Capital Reserve for Debt Service. The recommended budget proposes a transfer into the general fund from the capital reserve fund for debt service an amount of \$514,555.
- Risk Management: Costs associated with Risk Management other than operating cost have been allocated to the departments based on number of employees or actual prior year costs. This effort provides department directors more accurate information regarding each department's impact on the Risk Management costs.
- Reduction of Positions through Attrition: Although the recommended budget increases the overall number of positions being funded, there is a reduction in General Fund positions. The seven recommended new positions in EMS increases the overall total.

#### Major Points of Consideration

- 2014 Fiscal year budget is balanced at: \$128,189,035 Gross and \$119,899,817 Net (less transfers and assessments)
- Maintains the County General Tax Rate at .465/\$100, the ALS rate at .02/\$100 and all Fire District Rates at FY 2013 rates
- Reduces General Fund positions by 1.5 FTEs, Increases Emergency Medical Services by 8.5 FTEs; 7 are funded at ½ the year (7 New and 1.5 due to reallocation of 2 positions)
- Funds Moore County Schools at \$32,160,243 including debt service
- Funds Sandhills Community College at \$5,901,368 including debt service
- Funds County, School and College debt service using significantly less from Capital Reserve for Debt Service than Davenport projection, and funds enterprise fund debt service through enterprise fund revenue

### Budget by Fund and Comparison to Fiscal Year 2013

### County of Moore FY 13/14 Proposed Budget

| I. PROPOSED FY13/14 BUD      | OGET                      | FY14 Revenue        | FY14 Expense        | FY12/13              | FY14 vs. FY13      |
|------------------------------|---------------------------|---------------------|---------------------|----------------------|--------------------|
| Fund I                       | Fund Name and Fund Type   | Proposed Budget     | Proposed Budget     | Approved Budget      | Difference         |
| 100 General/IT/PN            | M General                 | \$88,139,978        | \$88,139,978        | \$84,940,083         | \$3,199,895        |
| 800 IT                       | Internal Service          | \$0                 | \$0                 | \$1,603,750          | -\$1,603,750       |
| 820 Prop Mgmt                | Internal Service          | \$0                 | \$0                 | \$4,218,887          | -\$4,218,887       |
| 200 Pub Safety/EN            | /IS Sp Revenue            | \$5,842,499         | \$5,842,499         | \$5,518,475          | \$324,024          |
| 210 E911 Telepho             | ne Sp Revenue             | \$356,760           | \$356,760           | \$519,998            | -\$163,238         |
| 211 Fire Districts-I         | RP Sp Revenue             | \$2,948,669         | \$2,948,669         | \$2,935,027          | \$13,642           |
| 212 Fire Districts-I         | MV Sp Revenue             | \$262,664           | \$262,664           | \$250,349            | \$12,315           |
| 220SWCD                      | Sp Revenue                | \$21,918            | \$21,918            | \$23,370             | -\$1,452           |
| 230 Transportatio            | n Sp Revenue              | \$1,430,272         | \$1,430,272         | \$1,676,517          | -\$246,245         |
| 600 WPCP                     | Enterprise                | \$4,047,707         | \$4,047,707         | \$3,916,363          | \$131,344          |
| 610 Pub Utilities            | Enterprise                | \$9,272,349         | \$9,272,349         | \$9,081,389          | \$190,960          |
| 620 EMWD                     | Enterprise                | \$1,546,829         | \$1,546,829         | \$1,564,632          | -\$17,803          |
| Subtotal County              |                           | \$113,869,645       | \$113,869,645       | \$116,248,840        | -\$2,379,195       |
| 810 Risk Mgmt                | Internal Serv             | \$8,152,912         | \$8,152,912         | \$7,445,706          | \$707,206          |
| Subtotal Internal Service Fo |                           | \$8,152,912         | \$8,152,912         | \$7,445,706          | \$707,206          |
|                              |                           |                     |                     |                      |                    |
|                              | Comp Unit/ Special Rev    | \$1,575,620         | \$1,575,620         | \$1,424,390          | \$151,230          |
| 640 Airport Autho            | rity Comp Unit/Enterprise | \$4,590,858         | \$4,590,858         | \$4,158,391          | \$432,467          |
| Subtotal Component Units     |                           | \$6,166,478         | \$6,166,478         | \$5,582,781          | \$583,697          |
| Total All Sources - Gross Bu | udget by Fund             | \$128,189,035       | \$128,189,035       | \$129,277,327        | -\$1,088,292       |
| Less: All Interfund Transfe  | rs                        | <u>-\$8,289,218</u> | <u>-\$8,289,218</u> | <u>-\$11,112,108</u> | <u>\$2,822,890</u> |
| Total Net Budget             |                           | \$119,899,817       | \$119,899,817       | \$118,165,219        | \$1,734,598        |

### Breakdown of Budgeted Increases

All Funds Budgeted Increases over FY 2013 \$1,734,598

#### **Heavy Hitters:**

| Salaries/Fringes/other expenses | \$362,192 |
|---------------------------------|-----------|
|---------------------------------|-----------|

Unemp Insurance NC New legislation \$157,152

PM Requests - vehicles, improvemts \$226,600

CVB - US Open \$151,230 (anticipate increase in Occup Tax)

Airport - US Open \$432,467 (anticipate increase in Fuel Sales)

Schools Digital Learning \$375,000

Fire Districts \$29,957

Total All Budgeted Increases \$1,734,598

### **Proposed Gross and Net Budget by Fund**

| Fund | Fund Name                        | Fund Type            | <b>Gross Budget</b> | Less Transfers    | Net Budget         |
|------|----------------------------------|----------------------|---------------------|-------------------|--------------------|
| 100  | General/IT/PM                    | General              | \$88,139,978        | -\$4,880,370      | \$83,259,608       |
| 200  | Public Safety/Emergency Mgmt     | Special Revenue      | \$5,842,499         | -\$1,156,497      | \$4,686,002        |
| 210  | E911 Telephone                   | Special Revenue      | \$356,760           | \$0               | \$356,760          |
| 211  | Fire Districts - Real/Personal   | Special Revenue      | \$2,948,669         | \$0               | \$2,948,669        |
| 212  | Fire Districts - Motor Vehicle   | Special Revenue      | \$262,664           | \$0               | \$262,664          |
| 220  | Soil Water Conservation District | Special Revenue      | \$21,918            | \$0               | \$21,918           |
| 230  | Transportation Services          | Special Revenue      | \$1,430,272         | -\$536,803        | \$893,469          |
| 600  | Water Pollution Control Plant    | Enterprise           | \$4,047,707         | -\$334,884        | \$3,712,823        |
| 610  | Public Utilities                 | Enterprise           | \$9,272,349         | -\$1,085,652      | \$8,186,697        |
| 620  | East Moore Water District        | Enterprise           | \$1,546,829         | \$0               | \$1,546,829        |
| 810  | Risk Management                  | Internal Service     | \$8,152,912         | <u>\$0</u>        | <u>\$8,152,912</u> |
|      | <b>Total County Funds</b>        |                      | \$122,022,557       | -\$7,994,206      | \$114,028,351      |
|      |                                  |                      |                     |                   |                    |
| 260  | Convention & Visitor's Bureau    | Comp Unit/Spec Rev   | \$1,575,620         | -\$50,400         | \$1,525,220        |
| 640  | Airport Authority                | Comp Unit/Enterprise | <u>\$4,590,858</u>  | <u>-\$244,612</u> | <u>\$4,346,246</u> |
|      | <b>Total Component Units</b>     |                      | \$6,166,478         | -\$295,012        | \$5,871,466        |
|      |                                  |                      |                     |                   |                    |
|      |                                  | Totals               | \$128,189,035       | -\$8,289,218      | \$119,899,817      |

#### TRANSFERS AND ASSESSMENTS

Transfers are made up of assessment amounts charged to County departments but paid by an Internal Service Fund, such as Risk Management. Some examples include: health insurance, wellness assessment, liability and property insurance, worker's compensation, and unemployment. Another transfer included in this budget is the transfer from the general fund to the Airport Authority which is made up of the sales tax and property tax the County collects and redistributes back to the Airport Authority Enterprise Fund.

Below is a list of the assessments included in the FY14 Budget for the General Fund:

| Wellness Assessment                    | \$163,634   |
|--|-------------|
| Health Insurance Costs                 | \$3,758,043 |
| Liability & Property Insurance         | \$172,251   |
| Unemployment Insurance –NC legislation | \$113,278   |
| Unemployment Premium                   | \$91,481    |
| Worker's Compensation Claims           | \$105,115   |
| Worker's Compensation Premium          | \$431,334   |
| General Fund Assessment                | \$45,234    |
| Total General Fund Assessments         | \$4,880,370 |

The health insurance costs are 77.00% of the total assessment.

### **Compensation and Benefits**

- Proposed budget does not include funding for Cost of Living Adjustments,
   Performance Pay Adjustments, or Merit Awards
- Proposed budget does include funding of Longevity, Service Pay, and Step Advancements
- Proposed budget does include funding of County retirement contribution of 7.07% (non-law enforcement) & 7.28% (law-enforcement) and 401K contribution of 3% (non-law enforcement) & 5% (law-enforcement)
- Proposed budget includes funding for life insurance (2X annual salary) and funding for Wellness Works (treated as an assessment \$500/employee)
- Proposed budget includes funding of employee health insurance, the per employee contribution did increase by \$634
- Proposed budget includes funding for newly implemented Unemployment Insurance of \$209 per employee

### **Compensation and Benefits**

• Based on a \$30,000 annual salary, the benefits and compensation increase is \$959 or roughly 3.2%

### Retirement and 401K Contribution

- The proposed budget recommends capping the County retirement and 401K contribution at 10% for non-law enforcement employees hired after July 1, 2013
- The adjustment would be made to the 401K contribution once the retirement contribution has been determined
- The recommendation for non-law enforcement employees hired after July 1, 2013 also proposes that the County contribution to the employee 401K will be as a match up to the cap amount
- Fiscal year 2014 retirement contribution is 7.07%; therefore, the maximum County 401K contribution will be 2.93%. If the employee chooses to contribute less than 2.93%, the County contribution would be less as well since the County contribution will be a match of the employee contribution.

### **KEY POINTS REGARDING EACH FUND**

Fund 100: General Fund

| General Fund Revenues                    |              |
|--|--------------|
| Source                                   | FY14 Budget  |
| Property Tax (.01 generates \$1,180,296) | \$55,223,772 |
| Sales Tax                                | \$14,241,500 |
| Other Taxes                              | \$664,000    |
| Interest                                 | \$145,000    |
| Departmental Fees                        | \$6,972,428  |
| Grants                                   | \$10,368,723 |
| Transfers In                             | \$524,555    |
| Total Revenues                           | \$88,139,978 |

### **KEY POINTS REGARDING EACH FUND**

Fund 100: General Fund

| General Fund Expenditures   |              |  |
|-----------------------------|--------------|--|
| GF Expenditures FY14 Budget |              |  |
| General Government          | \$11,516,573 |  |
| Public Safety               | \$10,583,607 |  |
| Environmental               | \$3,751,271  |  |
| Human Services              | \$18,214,045 |  |
| Cultural                    | \$1,136,916  |  |
| Education (incl debt)       | \$38,061,611 |  |
| Debt (excluding education)  | \$3,263,925  |  |
| Non-Dept/Non-Profits        | \$1,439,620  |  |
| Transfers out               | \$172,410    |  |
| Total Expenditures          | \$88,139,978 |  |

### **KEY POINTS REGARDING EACH FUND**

Fund 200: Public Safety/Emergency Management

- Balanced at \$5,813,984 in Revenues and Expenditures
- Supported by Advanced Life Support (ALS) tax revenue, fees, other revenue and appropriated fund balance
- ALS Tax proposed to remain at .02/\$100 of valuation
- Budget recommends adding 7 new positions funded at ½ the fiscal year: 4 positions allocated to Southern Pines station and 3 positions allocated to planned joint EMS/Fire sub-station on Glendon-Carthage Road

### KEY POINTS REGARDING EACH FUND

Fund 210: E911

- Balanced at \$356,760 in Revenues and Expenditures
- Funds generated by E911 surcharge on phone bills and appropriated fund balance
- E911 surcharge revenues are regulated by the State
- FY 12/13 projected calls: 62,000

### **KEY POINTS REGARDING EACH FUND**

Fund 220: Soil and Water Conservation District

- Balanced at \$21,918 in Revenues and Expenditures
- Revenues generated by fees from services and matching State grant funds

### KEY POINTS REGARDING EACH FUND

Fund 230: Moore County Transportation Services

- Balanced at \$1,430,272 in Revenues and Expenditures
- \$246,245 reduction from fiscal year 2013 budget
- Revenues generated by user fees, grants, sale of assets
- No appropriated fund balance is proposed for fiscal year 2014

### **KEY POINTS REGARDING EACH FUND**

Funds 600, Water Pollution Control Plant; 610, Public Utilities; 620 East Moore Water District

#### **Enterprise Funds**

| Public Works Division         | FY2012-13 Adopted Budget | FY2013-14 Proposed Budget | Difference (%) |
|-------------------------------|--------------------------|---------------------------|----------------|
|                               | 5                        | J                         |                |
| Water Pollution Control Plant | \$3,916,363              | \$4,047,707               | 3.35%          |
| Moore County Public Utilities | \$9,081,389              | \$9,272,349               | 2.10%          |
| East Moore Water District     | \$1,564,632              | \$1,546,829               | -1.14%         |
|                               |                          |                           |                |
| Total                         | \$14,562,384             | \$14,866,885              | 2.09%          |

### KEY POINTS REGARDING EACH FUND

Funds 600, Water Pollution Control Plant; 610, Public Utilities; 620 East Moore Water District

### **Proposed Rate Information**

Fund 600: Proposed budget includes a .13/1,000 gallon increase in municipal flow rates from \$2.61/1,000 to \$2.74/1000

Fund 610: Proposed budget includes a \$1.40 base rate increase for ¾" and 1" meters. The ¾" rate increases from \$6.10 to 7.50 and the 1" rate increases from \$7.70 to \$9.10. Also proposed is a combination domestic/irrigation New Service Rate of \$2,600 which was previously \$3,900 (\$1,950 for each).

Fund 620: Proposed base rate changes for Public Utilities does not impact EMWD, the combination rate for New Service domestic/irrigation does apply

### **KEY POINTS REGARDING EACH FUND**

Fund 810: Risk Management

- Balanced at \$8,152,912
- Treated as an Internal Service Fund
- Expenditures include costs for Health Insurance, Wellness Works, Worker's Compensation, Unemployment, and Unemployment Insurance, Liability and Property Insurance
- Budget proposes no appropriated fund balance

### **KEY POINTS REGARDING EACH FUND**

Fund 260: Convention and Visitor's Bureau

- Balanced at \$1,575,620
- Increase of \$151,230 over fiscal year 2013
- Anticipated increase in room occupancy due to 2014 Men's and Women's
   US Open being played at Pinehurst Course #2

Fund 640: Airport

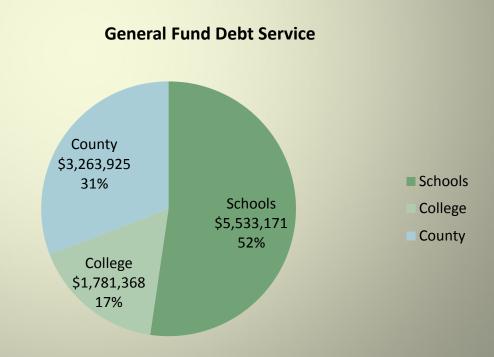
- Balanced at \$4,590,858
- Increase of \$432,467 over fiscal year 2013
- Anticipated increase in fuel sales due to 2014 Men's and Women's US
   Open being played at Pinehurst Course #2

### KEY POINTS REGARDING GENERAL FUND DEBT SERVICE

- Total Debt Service is \$13,949,428
- Total General Fund Debt Service is \$10,578,464
- Refunding of 2003 Series Bonds reduced 2014 debt service for the Schools and College by \$443,981

#### General Fund Debt Service Graph

| Total   | \$10,578,464 | 100.00% |
|---------|--------------|---------|
| County  | \$3,263,925  | 30.85%  |
| College | \$1,781,368  | 16.84%  |
| Schools | \$5,533,171  | 52.31%  |
|         | Amount       | %       |



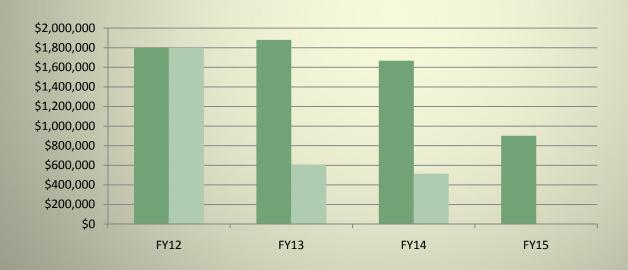
### KEY POINTS REGARDING DEBT SERVICE

- Appropriated fund balance of \$514,555 from Capital Reserve for Debt Service Fund
- \$1,152,571 less than Davenport Study recommendation

### KEY POINTS REGARDING DEBT SERVICE

#### **Davenport Study Transfer from Capital Reserve**

| Fiscal Year | Davenport Study | <b>County Appropriation</b> | %       |
|-------------|-----------------|-----------------------------|---------|
| FY12        | \$1,800,000     | \$1,800,000                 | 28.81%  |
| FY13        | \$1,879,908     | \$609,363                   | 30.08%  |
| FY14        | \$1,667,126     | \$514,555                   | 26.68%  |
| FY15        | \$901,750       | \$0                         | 14.43%  |
|             | \$6,248,784     | \$2,923,918                 | 100.00% |



Davenport StudyCounty Appropriation

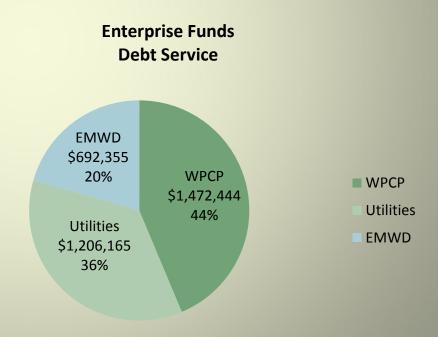
\*\$375,000 is transfer in from debt service for Schools Digital Learning \$139,555 is transfer in to balance General Fund

### KEY POINTS REGARDING ENTERPRISE FUND DEBT SERVICE

Total Enterprise Fund Debt Service is \$3,370,964

#### **Enterprise Funds Debt Service Graph**

| Fund      | Amount      | %       |
|-----------|-------------|---------|
| WPCP      | \$1,472,444 | 43.68%  |
| Utilities | \$1,206,165 | 35.78%  |
| EMWD      | \$692,355   | 20.54%  |
| Total     | \$3,370,964 | 100.00% |

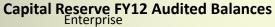


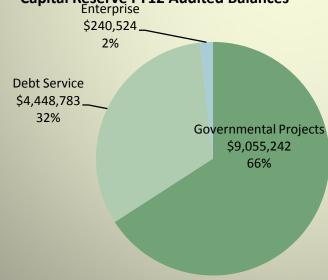
### KEY POINTS REGARDING CAPITAL RESERVE FUND

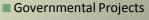
Audited Amounts Based on Fiscal Year Ended June 30, 2012

#### **Capital Reserve FY12 Audited Balance**

| Amount                |              | %       |
|-----------------------|--------------|---------|
| Governmental Projects | \$9,055,242  | 65.88%  |
| Debt Service          | \$4,448,783  | 32.37%  |
| Enterprise            | \$240,524    | 1.75%   |
| Total                 | \$13,744,549 | 100.00% |







**Debt Service** 

Enterprise

### A FEW CAPITAL IMPROVEMENT PROJECTS

- Rick Rhyne Public Safety Center: Ribbon cutting and dedication ceremony held April 23, 2013. \$32,207,900 project.
- Narrow-Banding: Received mobile and portable radios, telephone system, and console equipment. Adding 2 tower sites underway. In process of receiving needed radio ID's. Sheriff's Office scheduled to convert completely to Viper System by the end of May 2013. Re-banding of Viper System scheduled for completion by mid-February, 2014. \$4,680,641 project
- EMS: Plans underway for Paramedic/Quick Response Vehicles station on Glendon-Carthage Road. In discussions for new Southern Pines sub-station near Airport.
- Desktop Virtualization: Testing began mid-March, Control-group testing during April, roll-out of controlled live use expected by July 2013, \$457,000 project
- Water Pollution Control Plant: 3.3 MGD expansion and upgrade anticipated to be completed by the end of May 2013. \$25,447,000 project

### **SCHEDULE**

#### **BUDGET WORKSESSIONS**

- May 9, 2013 @ 5:00 PM
- May 23, 2013 @ 5:00 PM
- May 30, 2013 @ 5:00 PM
- May 31, 2013 @ 3:00 PM

#### REQUIRED PUBLIC HEARING

• May 21, 2013 @ 6:00 PM at the Regularly Scheduled Board of Commissioner's Meeting

#### **ADOPTION**

• June 04, 2013 at the Regularly Scheduled Board of Commissioner's Meeting

### **SUMMARY**

- The fiscal year 2014 proposed budget is balanced at \$128,189,035 in revenues and expenditures
- The proposed budget provides a fiscally sound and responsible blueprint for administering the revenues and expenditures for fiscal year 2014
- The proposed budget allows for the continued operations of the County and for providing the highest level of services in an efficient and effective manner
- Thanks to everyone who allocated time, effort, and expertise to developing the proposed budget
- The proposed budget is respectfully submitted